

To be ready for your conversation with a lender, here's a handy checklist of information/documents for you and your accountant to gather:

Financial History:

- Most recent 3 years of tax records
- ☐ Current Financial Statement
- ☐ FFB will run a credit report.
 Please be prepared to discuss if it has changed significantly in the past few years.

Current Financial Commitments, Income and Assets:

- Operational costs:
 - Salaries and benefit
 - Leases (equipment, land, etc.)
 - Insurance (costs and coverage terms)
 - Upkeep/maintenance of buildings, equipment and other property
 - Stock (include loss ratio)
- ☐ Income and Assets:
 - Income Statement
 - Statement of Cash Flow
 - Balance Sheet
 - Evaluations/property assessments for land, poultry houses and your home (if part of property)

Poultry Integrator Relationship and Agreement Terms:

A copy of your Integrator contract, including:

- Integrator Name:
 - Is this the only integrator you've worked with or have you changed integrators over time?
- Number of houses you currently have:
 - Will this change with approval for a loan?
- ☐ Current numbers for and any recent changes to:
 - Number of batches
 - Bird size (type)
 - Out time

Need help? Looking to speak with a lender who has vast experience and "gets it" when it comes to poultry farming?

Give us a call at (870) 881-5213